

## our federal capabilities

### who we are

At HireStrategy we are passionate about creating brighter futures for our clients and our candidates by matching great people with winning organizations in the Washington DC region.

We place top Technology, Finance & Accounting, Sales & Marketing, Recruiting & HR and Administrative professionals with the area's federal services companies, government agencies, and state and local government entities.

Our professional recruiters have deep experience recruiting for government roles, so they understand the specific nuances and processes. It is our mission to make sure the right person is matched with the right role.

Let the award-winning team at HireStrategy show you how we put people in their place within the federal sector.



### where we focus

HireStrategy staffs contract, direct hire and executive positions into government agencies and federal services companies within several areas of focus. We also execute searches for cleared professionals.



#### Technology

We staff a wide array of technology professionals, including candidates for software development, database administration, information security, systems and network engineering, project management, business analysis, and quality assurance roles. We also fill many roles in IT leadership, including Director, VP and C-level positions.

#### Finance & Accounting

We deliver quality candidates who fill positions for general ledger accounting, financial reporting, internal audit, tax, accounts payable, accounts receivable, payroll, financial planning and analysis, treasury and the growing field of regulatory compliance for staff-level roles up to controller and CFO positions.

#### Sales & Marketing

We provide candidates for business development, channel sales, direct sales, inside sales, marketing, public relations, product management and sales management roles. We consistently recruit candidates with proven track records in federal sales for software product companies and professional services firms.

#### Recruiting & HR

We present candidates with experience in strategic HR, organizational development, recruiting, compliance, training, on-boarding, personnel and performance management, compensation and benefits, payroll, and HR analytics. We also fill many positions in HR management, up through the Director and VP level.

#### Administrative

We deliver talented administrative professionals from diverse industries including government and federal services. Our candidates include professionals at all levels and specialties: clerical, reception, customer service, executive assistants, legal secretaries and office managers.

## how we do it

Our clients appreciate our collaborative approach to understanding their organizations and staffing needs as we provide them with the best candidates available. We design customized recruiting and staffing solutions for each of our clients, applying our proven methodology to guide the process. We are driven to fulfill your human capital requirements with the best possible candidates.

## hirestrategy at a glance

FOUNDED: January 1, 2000

DUNS#: 037967937

GSA FSS: GS-02F-0015R

FEIN: 54-1968350

CCR Cage Code: 3S1Z

### North American Industry Classification System (NAICS)

518210 – Data Processing, Hosting, and Related Services

541219 – Other Accounting Services

541511 – Custom Computer Programming Services

541512 – Computer Systems Design Services

541519 – Other Computer Related Services

541611 – Administrative Management and General Management Consulting Services

541612 – Human Resources Consulting Services

541618 – Other Management Consulting Services

541690 – Other Scientific and Technical Consulting Services

561110 – Office Administrative Services

561311 – Employment Placement Agencies

561312 – Executive Search Services

561320 – Temporary Help Services

923130 – Administration of Human Resource Programs

### Standard Industrial Classification (SIC)

7361 – Employment Agencies

7371 – Computer Programming Services

7373 – Computer Integrated Systems Design

7374 – Data Processing And Preparation

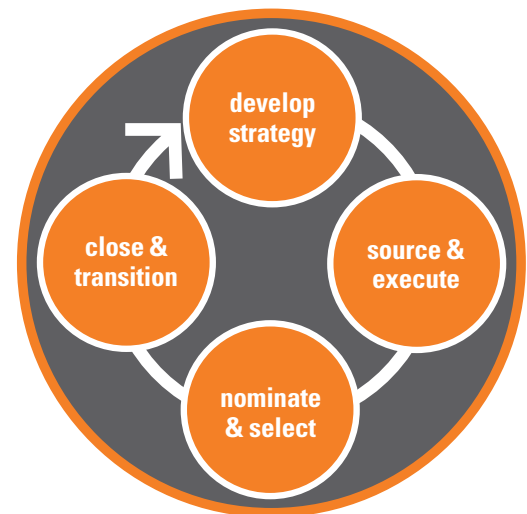
7379 – Computer Related Services, NEC

8721 – Accounting, Auditing, & Bookkeeping

8742 – Management Consulting Services

## our federal services & government clients include:

- BAE Systems
- CACI
- Computer Sciences Corporation (CSC)
- General Dynamics
- GTSI
- ICF International
- INPUT
- Lockheed Martin
- Serco
- Department of Homeland Security [DHS]
- Government Accountability Office [GAO]
- Department of Treasury
- Patent & Trademark Office
- Department of Agriculture
- Department of Labor
- Fairfax County
- Smithsonian Enterprises



**our proven four-point methodology** – develop strategy; source and execute; nominate and select; and close and transition – enables us to address the unique needs of our clients in an effective and consistent manner, therefore working smartly and efficiently for you.

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